Mortgages Under Management

Don't Overpay for Your Mortgage

When you choose The Brent Willis Team, we continuously work to manage your mortgage over the life of your loan to ensure you always have the best mortgage for your situation. You're automatically enrolled in **Mortgages Under Management**, a complimentary program that brings together our experienced staff and reporting tools to make sure you have the best terms on your mortgage at every point in its lifetime. It begins at the planning stages of your loan and continues *even after your mortgage closes*.

Mortgage Planning

Out of the gate, we'll structure your new mortgage to complement your financial plan, getting you the perfect mortgage at a great rate. We'll consider your financial goals, cash flow, retirement budget, and more - helping you understand each factor.

Interest Rate Locking & Monitoring

Interest rates change daily. With our AutoLock service, we'll help you target a competitive rate and lock it in when it becomes available. Then, we'll work with you to plan for the future by establishing a preset rate target at which a refinance can save you money.

RateWatch Reporting

After your loan closes, our work doesn't end. We'll provide Rate Watch Reports: quarterly communication that compares your interest rate to the current mortgage market. You will be alerted when savings are available and always know where your mortgage stands.

To learn more about Mortgages Under Management, let's connect...

Brent Willis, CMPS

Producing Branch Manager NMLS# 1860084



🔽 Brent.Willis@neohomeloans.com



205 Powell Place, #228 Brentwood, TN 37027



