# Hi, Cost of Waiting Home Buyer Report! Here's how much waiting to buy will cost you. <br> Brent Willis CMPS <br> NMLS\# 1860084 • NEO Home Loans 

# Equity Change From Buying Now 

| Appreciation |
| :---: |
| $\$ 39,032$ |$+$| Amortization |
| :---: |
| $\$ 7,661$ |$\quad$| Total |
| :---: |
| $\$ 46,693$ |

## Equity Change From Buying Now



## Estimated Home Value Appreciation

This property's value is estimated to increase by $\$ 39,032$ in $\mathbf{2}$ years.


## Total Monthly Payment

If you wait 2 years to purchase, you would pay $\$ 42$ less monthly (\$504 less annually) vs. buying today.
In 2 years:
Total Monthly Payment (PITI + HOA)
$\mathbf{\$ 3 , 2 6 7}$
$-\$ 42$

## Estimated Cash to Close

If you wait 2 years to purchase, you would pay $\$ 7,806$ more cash to close vs. buying today.


## Net Cost of Waiting

Buying today vs. waiting 2 years

| Change from <br> Appreciation and <br> Amortization | Cumulative Payment <br> Difference Compared To <br> Waiting | - | Cost of Refinance |
| :---: | :---: | :---: | :---: | :---: |$\quad$| Net Cost of |
| :---: |
| Waiting |

## Property \& Loan Details

See how waiting to buy affects a property's value and the loan for it.

|  | Today | Waiting 6 months | Waiting 1 year | Waiting 1.5 years | Waiting 2 years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Value | \$500,000 | \$513,987 | \$521,375 | \$533,078 | \$539,032 |
|  |  | +2.8\% | +4.28\% | +6.62\% | +7.81\% |
| Loan Amount | \$400,000 | \$411,190 | \$417,100 | \$426,463 | \$431,226 |
| Term | 30 Years | 30 Years | 30 Years | 30 Years | 30 Years |
| Down Payment | \$100,000 | \$102,797 | \$104,275 | \$106,616 | \$107,806 |
| Total AddI. Financing | \$0 | \$0 | \$0 | \$0 | \$0 |
| Rate | 7.5\% | 7\% | 6.5\% | 6.5\% | 6.5\% |
| APR | 7.601\% | 7.1\% | 6.601\% | 6.598\% | 6.597\% |
| Points | 0 | 0 | 0 | 0 | 0 |
| Fixed/ARM | Conv. <br> Fixed | Conv. <br> Fixed | Conv. <br> Fixed | Conv. <br> Fixed | Conv. <br> Fixed |
| Mortgage Insurance | \$0 | \$0 | \$0 | \$0 | \$0 |
|  <br> Interest (Year 1) | \$33,562 | \$32,828 | \$31,636 | \$32,346 | \$32,708 |
| Monthly Prin \& Interest (Start) | \$2,797 | \$2,736 | \$2,636 | \$2,696 | \$2,726 |
| Total Monthly Expenses | \$3,309 | \$3,258 | \$3,165 | \$3,232 | \$3,267 |
| Principal | \$297 | \$337 | \$377 | \$386 | \$390 |
| Interest | \$2,500 | \$2,399 | \$2,259 | \$2,310 | \$2,336 |
| Tax | \$367 | \$377 | \$382 | \$391 | \$395 |
| HOA/Home insurance | \$146 | \$146 | \$146 | \$146 | \$146 |
| Total Annual Expenses | \$39,712 | \$39,101 | \$37,974 | \$38,787 | \$39,201 |
| Prepaids \& Escrows | \$500 | \$500 | \$500 | \$500 | \$500 |
| Closing Cost | \$10,000 | \$10,000 | \$10,000 | \$10,000 | \$10,000 |

[^0]|  | Today | Waiting 6 months | Waiting 1 year | Waiting 1.5 years | Waiting 2 years |
| :---: | :--- | :--- | :--- | :--- | :--- |
| Total Cash to Close | $\$ 110,500$ | $\$ 113,297$ | $\$ 114,775$ | $\$ 117,116$ | $\$ 118,306$ |
| Down Payment | $\$ 100,000$ | $\$ 102,797$ | $\$ 104,275$ | $\$ 106,616$ | $\$ 107,806$ |
| Closing Costs | $\$ 10,000$ | $\$ 10,000$ | $\$ 10,000$ | $\$ 10,000$ | $\$ 10,000$ |
| Prepaid \& Escrows | $\$ 500$ | $\$ 500$ | $\$ 500$ | $\$ 500$ | $\$ 0$ |
| Credits | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |


[^0]:    
    
    
    
     not include condominium or HOA fees, if applicable; your payment may be greater.

