MOVING CHECKLIST

	2 MONTHS OUT		1 WEEK OUT
	Sort cabinets, closets and drawers Go through bathroom items and		Pack all remaining items that you won't need right away
	Go through bathroom items and throw away all expired items Donate any unwanted items to charity		Deep clean appliances including refrigerator/freezer, microwave, stove and oven
	Reserve a moving company, truck or portable container		Pack a bag with a few days worth of clothes and toiletries for each person in the family
	Take pictures around your home so you know where things go		Arrange for childcare/petcare during the moving day
	1 MONTH OUT		Set an appointment with a locksmith to have locks changed on
	Purchase boxes tape and other moving necessities		moving day
	Contact current services to move or cancel		MOVING DAY
	Contact services in a new area to set up		
	Start packing items that aren't frequently used - be sure to label		Look through all closets, cabinets and dishwashers to make sure you didn't leave anything behind
	2 WEEKS OUT		Inform the movers of any special instructions
	Complete any necessary repairs		Pay the movers
	Create an inventory of boxes and items		Do a final walk-through of each room to ensure nothing is forgotten
	Contact your postal office for a change of address		
	Start eating and trashing refrigerated		
	and freezer items		

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PRE-LISTING CHECKLIST

CURB APPEAL	OVERALL INTERIOR
Add colorful plants	Mop all hardwood and tile
Mow lawn	Clean window and window wells
Trim around walkways Trim trees and bushes	Repair holes or cracks in wallsRepaint with neutral colors
Remove weeds from flowerbeds Match around trees and flowerbeds Clean and paint the front door	Clean baseboards and trim Organize basement
Add a new, fresh doormat	Check and replace light bulbsDust all lights and ceiling fansDust shelves and art
EXTERIOR	Remove family photos Take out all trash
Powerwash driveway & siding Remove driveway stains Fill driveway cracks Repaint or stain patio Wash windows Clean window wells Repaint siding	Have carpets professionally cleane Fix leaky faucets Organize closets leaving free space Clean all blinds and curtains Ensure windows open, close and loc Clean all filters and vents
Clean and repair gutters Replace missing shingles Ensure lights are working and bright Make sure the doorbell is working	 Replace worn pillows and rugs Declutter and arrange in an inviting Place fresh flowers on the table Eliminate odors



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PRE-LISTING CHECKLIST

BEDROOM	BATHROOM
 Nightstands should be dusted and organized. Declutter and organize closets Arrange the furnishings to make it look larger. Clean shades and curtains Create empty space in closets 	or replaced. Remove rust and mildew stains
LAUNDRY ROOM	Clean toilet towels
 □ Put all clothing away □ Organize shelves □ Wipe down washer and dryer □ Clean all surfaces 	Clean soap residue from shower/tubCheck the water pressure at all fixtures
Clean all surfaces	GARAGE
Minimize items on the counter Remove magnets from the refriger Wash all cabinet fronts Organize to create space Hide trash can in a closet Ensure all appliances are working Deep clean refrigerator and stove Organize pantry to maximize space	Organize items in bins on shelves Organize to create floor space Ensure the garage door is working

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PREP YOUR HOME FOR PHOTOGRAPHY

GENERAL	KITCHEN
Remove all superfluous items to create more space.	Remove small appliances from counters
Deep clean and declutter Remove all children and pet toys Remove pet bowls, crates, etc. Open curtains and turn lights on Replace all burned out lightbulbs Hide unattractive views with semi-sheer curtains Turn all fans off Remove all family photographs Remove signs of political or religious preferences	Remove all rugs and dishtowels Place fresh flowers or fruit bowl on the counter for decoration Remove magnets from the refrigerat Ensure that all visible areas are freshly cleaned Store garbage can out of sight Replace paper towel with fresh rolls LIVING ROOM
religious preferences Remove any newspapers magazines or mail	Turn off the TV and hide remotesPlace pillows and throw blankets neatly in place
BEDROOMS	Declutter coffee tables and shelves
Make all beds Clear clutter	DINING ROOM
Remove all personal items Tidy up toys clothes and valuables Create space in closets by removing extra clothing Replace toilet paper with fresh rolls	Declutter all areasPlace a simple centerpiece on the taEnsure that chairs are neatly arranged
BATHROOMS	EXTERIOR
Leave toilet seat down Clear all clutter or countertop Remove all rugs/bathmats Remove soap and shampoo containers Remove dirty towels Arrange fresh accent towels Place a small fresh plan out for	 Place garbage bins in the garage Ensure hoses are coiled neatly Uncover and clean barbeques Close garage door Ensure landscaping is freshly manicured Place a fresh wreath and doormat at the entrance to the home



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CHANGE OF ADDRESS CHECKLIST

FINANCES	PROFESSIONAL SERVICES
Investment Broker Student Loans Credit Card Companies Loan Companies Financial Aid Bank/Credit Union INSURANCE Dental Insurance Life Insurance	Financial Planner Pharmacy Dentist Office Veterinarian Therapist or Counselor Insurance Agent Babysitter Attorney Doctor/Pediatrician Offices
Homeowner/Renter's InsuranceCar InsuranceHealth Insurance	COMMUNITY CONTACTS School. PTA, Extracurricular
HOME SERVICES	EmployersChurch, Synagogue etc.
Pest Control Service Cable Provider Cleaning Service Garbage and Recycling Internet Service Electrical Company Telephone/Cell Service Lawncare Service Water & Sewer Company Pool Maintenance Gas Company	Charitable Organizations Alumni & Fraternal Organization Pet Groomer Daycare Facilities Country Club Community Groups GOVERNMENT AGENCIES Local/Country Tax Commission Internal Revenue Service Department of Motor Vehicles
MEMBERSHIPS & RETAILERS	Voter RegistrationSocial Security Administration
Online Retailers (Amazon, eBay, etc.) Club membership (Costco, Sam's Club) Gym membership	Business License OfficeState Department of TaxationUSPS Mail Forwarding



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BUYER CHECKLIST



CLOSING DAY CHECKLIST



CLOSING DATE

TASKS FOR SELLER ON CLOSING DAY

BEFORE
Review your settlement sheet/closing documents.
Your current home utilities should be canceled or transferred.
 Gather any appliance manuals, warranties, or other documentation
Ensure that all household remote controls are left at home.
Switches should be turned off and any open valves should be closed.
Cancel your current homeowner's insurance policy, let
them know closing day. Ensure that all personal belongings are removed and that all of your contacts
Call title company to ensure you have all necessary docs for closing
ON THE DAY
For the house inspection, double-check that you have receipts/documents for any repairs you've made.
Bring your ID and voided check for wire transfer
Make all of the closing fees payments.
Get all of your closing documents together.
Bring security deposit for leaseback, if applicable.
AFTER
Ascertain that the new owners have received all utilities.
Make a copy of your closing documents and keep them in a secure location

SHOWING CHECKLIST

SHOWING IN 10 MINUTES

	or bring them along. rels have been collected. ounters.		Turn on all lights & open curtains Remove all rubbish. Toilet seats should be closed. Put everything in a basket and put it in your car.	
	SHOWING IN	30 N	MINUTES	
Verify that all tow Clean all of the co Make your beds. Turn on all lights 8	Turn on all lights & open curtains Put everything in a basket and put it in		Remove all rubbish. Toilet seats should be closed. Make sure your home smells fresh Vacuum all carpets Clear out the kitchen sink Sweep & mop all hard-surfaced floors	
	SHOWING I	N 1 1	HOUR	
Make your beds.Clean and wipe dVacuum all carpe	own toilets		Sweep front door and shake out the doormat Remove everything from the kitchen sink. Take out all garbage Verify that all towels have been collected. Clean all of the counters. Make sure that your home has a pleasant odor. Clean all glass and mirror surfaces	



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LISTING MANAGEMENT CHECKLIST

PRE-LISTING / LISTING

- Sign a listing agreement & email a copy to seller
- Confirm property Information
- Give seller disclosures to fill out
- Add all necessary docs to MLS
- Photo / Video date:
- Share all listing docs & MLS with title company
- Install lockbox
- Print home brochures & deliver
- Create video

- Give the seller your listing checklist
- Input listing in MLS
- Add video to MLS
- Install sign
- Add showing instructions for agents
- Syndicate your listing to the
 - Realtor.com
 - Zillow
 - Trulia

MARKETING

- Stage the property
- Capture high-quality photos
- Film a virtual tour & upload video on Zillow
- Send the listing to your leads & all area agents
- Share listing on socials
- Schedule Initial open house

- Circulate postcards & door hangers
- Design eye-catching brochures/flyers
- Post on Craigslist & create a Craigslist ad
- Put out open house signs
- Pick up signs the day after open house
- Follow up (market conditions, feedbacks etc.)

OFFER ACCEPTED

- Ensure all areas are initialed
- Ensure addendums & seller disclosure executed
- Ensure you have preapproval/proof of funds
- Pending in MLS
- Send email to the seller including timeline sheet
- Send email to the other agent, title & lender
- Ensure other agent has all necessary HOA docs

- Follow timeline for important dates
- Obtain escrow receipt
- Obtain condo doc receipts (3 days)
- Email seller draft email with inspection info
- Send commission paid at close form to broker to sign
- Send commission paid at close form to title co/attorney
- Ensure the seller is in process or already moved out

DAY OF / POST CLOSING

- Remove sign / lockbox / any other marketing
- Order closing gift
- Mark sold in MLS

- Send just sold mailer to community
- Add seller to COI and remain in contact for referrals



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